

## Arne Wiig

Current position: Research Professor    E-mail: arne.wiig@cmi.no  
Economist

Born: 1955                                      Phone:

Citizenship: Norwegian                      Address: CMI - Chr. Michelsen Institute  
P.O.Box 6033  
N-5892 Bergen, Norway

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### *Key Qualifications*

#### **Key Qualifications**

Wiig is an economist whose professional profile and research interests include: i) globalization including migration, climate change, multinational companies and corporate social responsibility; ii) poverty dynamics including diversification, vulnerability, job creation and entrepreneurship; and iii) political participation, including voting behaviour and political preferences. Wiig has considerable experience in the use of quantitative empirical methods including field and lab experiments.

Wiig has long lasting experience in capacity building in research institutions in developing countries, in particular through long term institutional collaboration agreements in Angola, Bangladesh, Namibia and Botswana. Wiig has published extensively on a range of topics within development economics.

Wiig has during the last three decades been involved in research and consultancies in Bangladesh, including several guest visits at Bangladesh Institute of Development studies, been a country advisor on Bangladesh issues to the Norwegian Agency of Development Cooperation and been the coordinator of a large institutional research programme on 'Poverty and Governance', between CMI and the Centre for Policy Dialogue in Bangladesh.

Wiig has conducted research and consultancies for a number of different national and international institutions, including the Norwegian Research Council, Norwegian Ministry of Foreign Affairs, Norwegian Ministry of Oil and Energy, The Namibian Ministry of Trade and Industry, Save the Children, NORAD, African Capacity Building Fund, Die Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) and the United Nations Industrial Development Organisation (UNIDO). Wiig was the head of an international trade group associated to formative research on SADC (FORPRISA) located at Botswana Institute for Development Policy Analysis (BIDPA).

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### *Education*

**Dr. Oecon (PhD)** Norwegian School of Business and Business Administration. 1990-1995  
Title of dissertation: "Marketing barriers facing developing countries. Essays on Product Differentiation, Discrimination and Brand Naming in the Market for Clothing"

**Cand.Oecon. (MA)** Institute of Economics, University of Oslo. 1979-1986

**Postgraduate teacher training**, National College for Teachers of Commerce, Hasle.  
1981-1982

**Cand.Mag. (BA) degree** Faculty of Social Sciences, University of Oslo. 1975-1980  
The following subjects are included: intermediate course in sociology and subsidiary courses in public law and statistics.

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### *Professional Experience*

#### **Chr Michelsen Institute**

Senior Researcher 1 (Full Professor) 05/2017-  
Research Director 01/2013-04/2017

#### **Chr. Michelsen Institute**

Senior Researcher 1 (full Professor) 09/2010-11/2013  
Research Director 09/2009-09/2010  
Senior Research Fellow 2006-2009  
Research Director 2003-2006  
Senior Researcher 1995-2003

#### **University of Bergen**

Occasional lecturer and external examiner 1992-

#### **Namibian Economic Policy Research Unit (NEPRU), Namibia**

Visiting fellow and research trainer. 1998-1999

#### **Chr. Michelsen Institute**

Research Fellow 1988-1995

#### **Norwegian Institute for Urban and Regional Research (NIBR), Oslo**

Research assistant and researcher 1985-1987  
Researcher. 1987. Research assistant. 1985-86.

## International Peace Research Institute (PRIO), Oslo

Conscientious Objector 1983-1984

## Akershus Fylkeskommune

Teacher 1979-1985

Full time high school teacher at Asker High School and Nesbru High School

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### *Language Skills*

	<i>Speaking skills:</i>	<i>Reading skills:</i>	<i>Writing skills:</i>
English	excellent	excellent	excellent
German	excellent	excellent	good
Portuguese	basic	basic	basic

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### *Other Functions and Engagements*

Referee: World Development, Food Policy, Forum for Development Studies, Journal of Development Studies,

Social Science Research, American Political Science Review

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### *Project Experience*

Angola	<b>Enhancing the research environment in Angola through capacity development 1919-2024.</b> Coordinator CMI 2019 - 2024 Norwegian Ministry of Foreign Affairs
BangladeshEthiopia	<b>Creating a political and social climate for climate change</b> Project member 2018 - 2021 Research Council of Norway
Bangladesh	<b>UD-Effects of terrorism and social unrest on the ready-made garments (RMG)]</b> Project leader 2016 - 2017
Angola	<b>CEIC-CMI Angola Programme</b> Project leader economists 2015 - 2017 Ministry of Foreign Affairs, Norway
Angola	<b>Inequality in Angola</b> Project leader economists 2015 - 2017 Ministry of Foreign Affairs, Norway

Angola	<b>Diversification of the Angolan Economy- The role of industrial zones</b> Project member 2015 - 2017 Ministry of Foreign Affairs
Angola, Tanzania, Zambia	<b>Taxation, Institutions and Participation (TIP): The dynamics of capital flows from Africa</b> Project member 2014 - 2018 Research Council of Norway
Bangladesh	<b>Governance and Energy in Bangladesh: Role of FDI</b> Project leader 2012 - 2013 Norwegian Ministry of Foreign Affairs
Bangladesh	<b>Democracy and corruption</b> Project member 2011 - 2013 Norwegian Ministry of Foreign Affairs
Angola	<b>Poverty and entrepreneurship</b> Project member 2011 - 2014 Norwegian Ministry of Foreign Affairs
Angola	<b>Diversification of the Angolan economy</b> Project member 2011 - 2014 Norwegian Ministry of Foreign Affairs
Tanzania	<b>On the mechanics of microfinance</b> Project member 2011 - 2014 Research Council of Norway
Bangladesh	<b>Governance and FDI in Bangladesh: A global perspective</b> Project member 2011 - 2013 The Norwegian Ministry of Foreign Affairs
Bangladesh	<b>Bangladesh: Capacity building and sustainability</b> Project leader 2010 - 2013 Norwegian Ministry of Foreign Affairs
Bangladesh	<b>Bangladesh: Inclusive growth and good governance</b> Project leader 2010 - 2013 The Norwegian Ministry of Foreign Affairs
Bangladesh, India	<b>Agricultural Trade with India: Implications for Food Security and Poverty in Bangladesh</b> Project leader 2010 - 2013 Norwegian Ministry of Foreign Affairs
Bangladesh	<b>Private sector development: The role of education and business training</b> Project leader 2010 - 2013 Norwegian Ministry of Foreign Affairs

Bangladesh	<p><b>Bangladesh: Programme monitoring and coordination</b>  Project member 2010 - 2013  Norwegian Ministry of Foreign Affair</p> <p><b>Natural resources, corruption and trust</b>  Project leader 2010  AUSAid, BTC, CIDA, DFID, GTZ, MinBuza, NORAD, SIDA</p>
Malawi	<p><b>Entrepreneurship and human capital</b>  Project leader 2008 - 2009  Norwegian Ministry of Foreign Affairs</p>
SADC	<p><b>Will Intra-Regional Trade Liberalization Within SADC Reduce Poverty? The Case of Malawi</b>  Project leader 2008  NORAD</p>
Angola, China	<p><b>Comparative Corporate Strategies</b>  Project leader 2008 - 2010  Norwegian Ministry of Foreign Affairs</p>
Angola	<p><b>Micro credit for Sustainable Development in Angola</b>  Project leader 2008 - 2010  NORAD</p>
SADC	<p><b>Foreign direct investment and regional trade</b>  Project leader 2007 - 2008  NORAD</p>
China, Nepal, Brazil, Angola	<p><b>CSR challenges for Norwegian firms</b>  Project member 2007 - 2008  Norwegian Ministry of Foreign Affairs</p>
SADC	<p><b>How can Aid for Trade promote poverty reduction</b>  Project leader 2007 - 2008</p> <p>Norad</p> <p><b>Mission Improbable - Does petroleum-related aid address corruption in resource-rich countries?</b>  Project member 2007 - 2008  NORAD</p>
Bangladesh	<p><b>Mid-term review - Bangladesh</b>  Project leader 2007 - 2008  NORAD</p>
Angola	<p><b>Angola: Social Funds</b>  Project member 2007 - 2008  Norad</p>

SADC	<p><b>Foprisa: Review of trade facilitation</b>  Project leader 2007  Norwegian Ministry of Foreign Affairs</p>
Angola	<p><b>The Political Economy of the Angolan Budget Process</b>  Project member 2007  The report focuses on how and to what extent the methods and processes for allocation of public resources influences the actual allocation of resources.  Norwegian Ministry of Foreign Affairs</p>
International	<p><b>Corruption in Natural Resource Management</b>  Project member 2007  NORAD/DFID/SIDA</p> <p><b>Trade and poverty</b>  Project leader 2006 - 2007  NORAD</p> <p><b>Petrad: Course in Petroleum Governance</b>  Project leader 2006  Petrad</p> <p><b>Norad (r): Revenue collection - Angola</b>  Project member 2006  NORAD</p>
Angola	<p><b>Teaching material: Business Ethics, Public Sector Ethics and Natural Resources Management</b>  Project member 2006 - 2009</p> <p>StatoilHydro</p>
SADC	<p><b>BIDPA: Analysis of National Trade Policies</b>  Project leader 2006  NORAD</p> <p><b>Trade policy and poverty: A review</b>  Project leader 2005  Mechanisms and measures of poverty and trade policies.  NORAD</p> <p><b>AIP: Tilleggsfinansiering (oil sector)</b>  Project leader 2005  NORAD</p>
Angola.	<p><b>Social responsibility of oil companies: Angola</b>  Project leader 2004 - 2005  NORAD</p>
Bangladesh	<p><b>Bangladesh - country monitoring</b>  Project leader 2003 - 2005  NORAD</p>

Angola.	<p><b>Social responsibility and strategies for internationalisation: The Angolan Case</b>  Project leader 2003 - 2004  NORAD</p>
Bangladesh.	<p><b>Experience from Bangladesh with ethical trading</b>  Project leader 2003  Norwegian Church Aid/ Ethical Trading Initiative</p> <p><b>Sanitary and phytosanitary standards (SPS) and technical assistance</b>  Project leader 2002  .  NORAD</p> <p><b>Norwegian imports from LDCs</b>  Project leader 2001 - 2003  NORAD</p> <p><b>Market access for LDCs</b>  Project member 2001 - 2002  The Norwegian Ministry of Foreign Affairs</p> <p><b>WTO/GATS and economic development: Key to 'the new economy'?</b>  Project leader 2000 - 2020  The research council, Norway</p> <p><b>Developing countries and the tourist industry</b>  Project leader 2000 - 2020  Research Council of Norway</p>
Ghana, Mozambique, Namibia, South Africa, Tanzania, Uganda, Zambia, Zimbabwe	<p><b>WTO/GATS and economic development: key to 'the new economy'?</b>  Project leader 2000 - 2004  Research Council of Norway</p>
Namibia	<p><b>The small business baseline survey, Namibia</b>  Project leader 1999 - 2020  GTZ</p>

### ***Selected Publications***

#### ***Citations***

*Google Scholar: 2866, h-index 17*

*Web of Science: 834 citations, h-index 10*

#### ***Journal articles***

*Kolstad, I., Wiig A., and Fjeldstad O.H. (forthcoming), "Citizens' preferences for taxation of internationally mobile corporations: Evidence from Tanzania". *Review of Development**

*Economics.*

- Lujala, P., Bezu, S., Kolstad, I., Mahmud, M. and Wiig, A. (forthcoming), "How do host-migrant proximities shape attitudes toward internal climate migrants?", *Global Environmental Change*
- Kolstad, I., Wiig, A., and Fjeldstad, O.H. (2020), "Does an economics education produce technocratic paternalists? Experimental evidence from Tanzania", *Journal of Development Studies* 56, 8, 1508-1522
- Kolstad, I. and Wiig, A. (2019), "Elite behaviour and citizen mobilization", *European Journal of Political Research*, 58, 2, 769-794
- Kolstad, I. and Wiig, A. (2019), "How does information about elite tax evasion affect political participation: Experimental evidence from Tanzania", *Journal of Development Studies*, 55, 4, 509-526
- Kolstad, I. and Wiig, A. (2018), "Diversification and democracy", *International Political Science Review*, 39, 4, 551–569
- Kolstad, I., Pires, A. J. G. and Wiig, A. (2017), "Within-group heterogeneity and group dynamics: Analyzing exit of microcredit groups in Angola", *Oxford Development Studies*, 45, 3, 338-351
- Kolstad, I. and Wiig, A. (2016), "Does democracy reduce corruption?", *Democratization*, 23, 7, 1198-1215
- Kolstad, I. and Wiig, A. (2016), "Education and electoral participation: Reported versus actual voting behaviour", *Applied Economics Letters*, 23, 13, 908-911
- Kolstad, I. and Wiig, A. (2015), "Education and entrepreneurial success", *Small Business Economics*, 44, 4, 783-796
- Kolstad, I., Wiig, A. and Moazzem, K. G., (2014), "Returns to education among entrepreneurs in Bangladesh", *Journal of Asian Economics*, 34, 54-65
- Kolstad, I. and Wiig, A. (2013), "Digging in the dirt? Extractive industry FDI and corruption", *Economics of Governance*, 14, 4, 369-383
- Kolstad, I. and Wiig, A. (2013), "Is it both what you know and who you know? Human capital, social capital and entrepreneurial success", *Journal of International Development* 25, 5, 626–639
- Kolstad, I. and Wiig, A. (2013), "Does an educated mind take the broader view? A field experiment on in-group favouritism among microcredit clients", *Journal of Socio-Economics*, 45, 10-17
- Kolstad, I. and Wiig, A. (2012), "Testing The Pearl Hypothesis: Natural resources and trust", *Resources Policy*, 37, 3, 358–367
- Wiig, A. and Kolstad, I. (2012), "If diversification is good, why don't countries diversify more? The political economy of diversification in resource rich countries", *Energy Policy*, 40, 1, 196–203
- Kolstad, I. and Wiig, A. (2012), "What determines Chinese outward FDI?", *Journal of World Business*, 47, 1, 26–34
- Kolstad, I. and Wiig, A. (2011), "Better the devil you know? Chinese foreign direct investment



in Africa", *Journal of African Business*, 12, 1,31-50

Kolstad, I. and Wiig, A. (2010), "Transparency in oil-rich countries and the importance of democracy", *Exploration & Production : The Oil & Gas Review*, 8, 2

Wiig, A. and Kolstad, I. (2010), "Multinational corporations and host country institutions: A case study of CSR activities in Angola", *International Business Review*, 19, 2, 178–190

Kolstad, I. and Wiig, A. (2009), "It's the rents, stupid! The political economy of the resource curse", *Energy Policy*, 37, 12, 5317–5325

Kolstad, I. and Wiig, A. (2009), "Is transparency the key to reducing corruption in resource rich countries?", *World Development*, 37, 3, 521–532

Kolstad, I., Wiig, A. and Williams, A. (2009), "Mission improbable: Does petroleum-related aid address the resource curse?", *Energy Policy*, 37, 3, 954–965

Wiig, A. (2003), "Developing countries and the tourist industry in the internet age: the case of Namibia." *Forum for Development Studies*, vol 30, 1, 59-89

Hagen, R. J., Mæstad O., and Wiig A. (2003), "Assessing the economic gains of free market access for the least developed countries." *Nordic Journal of Political Economy*, 29, 3-24 .

Wiig, A. and Kolstad, I. (2005), "Lowering barriers to agricultural exports through technical assistance", *Food Policy*, 30, 185–204

### ***Book chapters or edited books***

Micro effects of natural resources: Insights from a survey of Angolan microcredit clients", 2015, Grant, A., Compaoré, W. R. N. and Mitchell, M. (eds.), *New Approaches to the Governance of Natural Resources: Insights from Africa*, New York: Palgrave Macmillan, 96-112 (in cooperation with Cain, A., and Kolstad, I.).

Assigned corporate social responsibility in a rentier state: The case of Angola, 2012, in Rustad, S. C. A. and Lujala, P. (eds.), *Building peace or spoiling the future: Managing high value resources in post-conflict countries*, Earthscan, United Nations Environment Programme, 147-154, (in cooperation with Ivar Kolstad).

Entrepreneurship and human capital: The Malawi case, in Harvey, C. (ed), 2010. Proceedings of the 2009 Foprisa annual conference. Gaborone:Lightbooks, 115-126, (in cooperation with Ivar Kolstad).

International Initiatives to Address the Resource Curse:High on Rhetoric, Low on Relevance?", 2010, in Overton, G. T. (ed.), *Foreign Policy in an Interconnected World*, New York: Nova Science Publishers ((in cooperation with Ivar Kolstad).

Chinese investment in SADC: a global perspective,in Kaunda, J. M. and Zizhou, F. (eds.), 2009. *Furthering Southern African integration: Proceedings of the 2008 Foprisa annual conference*, Gaborone: Lightbooks 185-196 (in cooperation with Ivar Kolstad).

Does aid for trade to SADC countries facilitate poverty reduction?, in Kaunda, J. M. and Zizhou, F. (eds.), 2009. *Furthering Southern African integration: Proceedings of the 2008 Foprisa annual conference*, Gaborone: Lightbooks, 197-216.

Will intra-regional trade liberalisation within SADC reduce poverty? The case of Malawi. In Cawthra, G. and Kaunda J.M.(eda), 2008. *Towards political and economic integration in Southern Africa: Proceeding of the 2007 FORPRISA annual Conferance*, Gaborone:

*Lightbooks*, 203-230, (in cooperation with T, Seleka).

Trade Liberalisation and Poverty: Challenges for SADC. 2007. In Kaunda, J.M. *Proceedings of the 2006 FORPRISA's annual conference*, Gaborone: Lightbooks , 167-184, (in cooperation with Line Tøndel).

Supply Chain Management in the Offshore Oil Industry: The Angolan and Norwegian Cases Compared. 2006. "*The Changing World of Oil: An Analysis of Corporate Change and Adaptation*", Davis Jerome (ed), London Ashgate, pp 67-89.

Duty free imports on products from LDCs do not lead to increased imports (in Norwegian and in co-operation with Ottar Mæstad). 2003. In Kristin Alnæs et al.: *For en neve dollar - Handel med Afrikas framtid*, Oslo:Solidaritet forlag/Fellesrådet for Afrika, 57-70

Trade policy, poverty and inequality in Namibia. 2001. In Wilson F.; N. Kanji and E. Braathen. *Poverty reduction: what role for the state in today's globalized economy?* London Zed Books , 164-195 (in cooperation with Dirk Hansohm and Klaus Schade).

Trade barriers and developing countries (in Norwegian). Published in *Fordeling og Vekst* (ed. R. Hagen et. al.). Fagbokforlaget, 1998 (in co-operation with Ottar Mæstad).

*The Economics of Private Charity* (in Norwegian). Published in T. Tvedt "En studie av frivillige organisasjoner i norsk bistand". Centre for Development Studies, University of Bergen, 1993.

Non-tariff barriers to trade and development. 1988. In Nordbye O.D.K., *Bangladesh faces the future*, Dhaka, University Press Limited, 139-166

### **Work in progress**

Bezabih, M., Bezu, S., Getahun, T., Kolstad, I., Lujala, P., and Wiig, A., (2021), " *Inter-group interaction and attitudes to migrants*"

Kolstad, I., Bezu, S., Lujala, P., Mahmud, M. and Wiig, A. (2019), "Does changing the narrative improve host community attitudes to climate migrants? Experimental evidence from Bangladesh"

Wiig, A., Mahmud, M., Bezu, S., Kolstad, I., and Lujala, P. (2019), "Preparing to leave? Household mobility decisions in climate affected areas of coastal Bangladesh"

### **Other**

*Has recent political unrest affected garment exports from Bangladesh?* Bergen: Chr. Michelsen Institute (CMI Report R 2018:02) 21 p.

*How do voters respond to information on self-serving elite behaviour? Evidence from a randomized survey experiment in Tanzania*", WIDER Working Paper 11/2018, Helsinki: UNU-WIDER (in cooperation with Ivar Kolstad)

*How do voters respond to information on self-serving elite behaviour? Evidence from a randomized survey experiment in Tanzania*", CMI working paper 2016:9, Bergen: Chr. Michelsen Institute ((in cooperation with Ivar Kolstad)

*Education and electoral participation: Reported versus actual voting behaviour*", CMI working paper 2015:9, Bergen: Chr. Michelsen Institute (in cooperation with Ivar Kolstad)

*Within-group heterogeneity and group dynamics: Analyzing exit of microcredit groups in*

*Angola"*, Working Paper No 03/15, Bergen: Centre for Applied Research at NHH (in cooperation with Ivar Kolstad and Armindo Pires)

*Diversification, income, and democracy: A descriptive overview"*, *Lucere – Revista Académica da UCAN*, September 2014 Luanda: Universidade Católica de Angola (in cooperation with I. Kolstad)

*Does democracy reduce corruption? 2011. CMI working paper WP 2011:4 (in cooperation with I, Kolstad)*

*Compendium of natural resource management. 2010. Universidade Católica de Angola (UCAN) and Chr. Michelsen Institute (in cooperation with Line Tøndel and Vicente Pinto de Andrade, CEIC).*

*Introduction to the compendium of Natural Resource Management. 2010. In Wiig, A; Tøndel L. and V. de Andrade. Compendium of natural resource management. Universidade Católica de Angola (UCAN) and Chr. Michelsen Institute (in cooperation with Line Tøndel).*

*Uma introdução à ética de negócio"*, 2007. In Kolstad, I., Wiig, A., e de Andrade, V. P. (Eds.): *Ética de negócio - Compêndio para ser usado no ensino da ética de negócio na Universidade Católica de Angola (UCAN)*. Bergen: Chr. Michelsen Institute pp. 5-10

*Ética de negócio - Compêndio para ser usado no ensino da ética de negócio na Universidade Católica de Angola (UCAN)*, 2007. in Kolstad, I., Wiig, A. e de Andrade, V. P. (Eds.) Bergen: Chr: Michelsen Institute, 379 p

*Political economy models of the resource curse: Implications for policy and research, 2009. Occasional paper no. 40, Johannesburg: South African Institute of International Affairs (in cooperation with Ivar Kolstad.*

*How theory meets practice. Political economy models of the resource curse and current donor initiatives (in cooperation with Ivar Kolstad). Paper presented at the African Economic Research Consortium 20th Anniversary Conference on Natural Resource Management and Climate Change in Sub-Saharan Africa, 15–17 September 2008, Nairobi.*

*Education, health and entrepreneurship. Mimeo at CMI of November 2009 (in cooperation with I. Kolstad)*

*Aid for trade: A misdirected initiative? Bergen: Chr. Michelsen Institute (CMI Working Paper WP 2009:4).*

*What determines Chinese outward FDI, Bergen: Chr. Michelsen Institute (CMI Working Paper WP 2009: 3; in cooperation with Ivar Kolstad)*

*Political economy models of the resource curse: Implications for policy and research, Bergen: Chr. Michelsen Institute (CMI Working Paper WP 2008: 6, in cooperation with Ivar Kolstad)*

*Mission improbable. Does petroleum related aid address corruption in resource-rich countries? U4 Issue Paper 3/2008, Bergen: Chr. Michelsen Institute: 30p. (In cooperation with I. Kolstad and Aled Williams)*

*How to make good things better? CSR activities among Norwegian firms operating in developing countries? (in Norwegian). Bergen: Chr. Michelsen Institute (CMI Report R 2008:4), (in cooperation with I. Kolstad and H. Larsen).*

*Social Funds in Angola – Channels, Amounts and Impact. Chr. Michelsen Institute (CMI*

Working Paper WP 2008: 8, 24), (in cooperation with I. Amundsen).

*Trade liberalisation and poverty reduction in SADC*, Background paper to the SADC international conference on poverty and development. 18-20 April 2008, Mauritius: 18 p.

*Mid- Term Review of the Country Programme (MoU: 2003:2008) between Norway and Bangladesh*, CMI Report R 2008:3, Bergen: Chr. Michelsen Institute (in cooperation with Jerve, A. J. and Ghusznavi, F)

*Will international trade reduce poverty? A background note to Norad*, CMI Report R 2007: 16. Bergen: Chr. Michelsen Institute. 36 p. (In cooperation with L. Tøndel and E. Villanger).

*Transparency in oil rich economies, U4 issue 2:2007*, Bergen: Chr. Michelsen Institute (in cooperation with Ivar Kolstad).

*Budget, State and People. Budget Process, Civil Society and Transparency in Angola. 2007.* (CMI Report, R 2007:7, 87 p). (in cooperation with Jan Isaksen and Inge Amundsen).

*Corporate social responsibility in the Angolan oil industry. 2005.* Bergen. Chr Michelsen Institute (CMI Working paper WP 2005:8).

*Should development aid be pegged to the oil price? 2005.* Development Today (in cooperation with Ivar Kolstad)

*Risk and disintermediation in tourism, 2004.* Chr. Michelsen Institute (CMI Working Paper WP 2004: 6) 19 p.

*Balance of payments support to Bangladesh (in Norwegian).* Bergen: Chr. Michelsen Institute (CMI Report, R 2002:3, 30 pp.).

*Promotion of imports from our cooperating partners. Who knows what and how? (in Norwegian).* Bergen: Chr. Michelsen Institute (CMI Report, R 2002:4, 84pp, in cooperation with Mæstad O., Milford A., and Skare Ø.).

*Economic impacts on the least developed countries of the elimination of import tariffs on their products, 2001*, 88 pp. Oslo, Royal Norwegian Ministry of Foreign Affairs (Evaluation Report 2/2001, [http://odin.dep.no/archive/udvedlegg/01/02/2073\\_004.pdf](http://odin.dep.no/archive/udvedlegg/01/02/2073_004.pdf), in cooperation with Rune Jansen Hagen and Ottar Mæstad).

*A review of development trends in the energy sector of Bangladesh.* Bergen: Chr. Michelsen Institute (CMI Report R2001:3, in cooperation with K. A. S. Murshid).

*Bangladesh : Severe poverty and a well functioning economy?* Bergen: Chr. Michelsen Institute (CMI Report, R 2000: 8).

*The small business baseline survey. 1999.* Republic of Namibia, Ministry of Trade and Industry. Vol 2. Erongo and Otjozondjupa.

*Repayment of old loans through new loans. Is cross-financing a problem for the Grameen Bank? .* Bergen, Chr. Michelsen Institute (Report R 1997:5) (in cooperation with K. Ask).

*Microcredit programmes: Methods for solving dilemmas of credit expansion.* Bergen: Chr. Michelsen Institute (Working Paper W 1997:13).

*Strategic trade policy and economic development (in Norwegian).* Bergen: Chr. Michelsen Institute (Working Paper 12:1997)

*Trade and Labour Standards (in Norwegian).* Bergen, Chr. Michelsen Institute (Report R

1996:5).

*Marketing barriers facing developing countries. Essays on product differentiation, discrimination and brand naming in the market for clothing.* A dissertation submitted for the degree of dr.oecon. Norwegian School of Economics and Business Administration, January 1995.

*A desk study on commodity assistance and import support in Bangladesh as supported by the Norwegian country programme.* Report to NORAD, September 1991

*Product differentiation and quality choice* (in Norwegian). Bergen: Chr. Michelsen Institute (DERAP Working Paper D 1990:9).

*Exports of garments from Bangladesh. Information failure and quality trap* (in Norwegian). Bergen: Chr. Michelsen Institute (DERAP Working Paper D 1990:8).

*Income and consumption in the regional model REGION* (in Norwegian). Background report on the revision of the economic model of the Norwegian Central Bureau of Statistics. NIBR-rapport 1987:2

*Regional and structural imbalances in employment* ((in Norwegian). Regionale Trender no. 1, NIBR, 1987

### **Popularized publications and articles**

Making money in Angola is about connections, not hard work, *CMI Brief*, vol. 16, no. 12, 2017 (coauthors: Kolstad, I. and Chivunda, V.)

The election campaign is too narrow, BT 22 August 1917 (in Norwegian, coauthors Bendixsen S., Erlend Eidsvik, Håvard Haarstad)

Secrecy is just a symptom. *Aftenposten* 8.4 2016 (in Norwegian coauthor: I. Kolstad)

Trade and aid are complementary, *Bistandsaktuelt* April 2015 (in Norwegian)

The challenging dynamics of microcredit in Angola, *CMI Brief*, vol. 14, no. 6, 2015 (coauthor: I. Kolstad)

Diversification of the Angolan economy, *CMI Insight*, No. 6, September 2014 (coauthors: da Rocha, A., Santos, R., Bonfim, L., Paulo, F. M., and Kolstad, I.)

Expanding foreign investment in the energy sector - Challenges and risks for Bangladesh, *CMI Brief*, vol. 13, no. 4, 2014 (coauthor: Ivar Kolstad)

One man, one bribe? The effect of democracy on corruption, *CMI Brief*, vol. 13, no. 3, 2014 (coauthor: Ivar Kolstad)

Does diversification improve institutions in resource rich countries?, *CMI Angola Brief*, vol. 2, no. 5, 2012 (coauthor: Ivar Kolstad)

Opinion: Is oil-rich Angola a development success?, CNN, August 30 2012, <http://edition.cnn.com/2012/08/30/opinion/opinion-angola-development-elections/index.html> (coauthor: Ivar Kolstad)

What makes a credit group tick? In-group favouritism among microcredit clients, *CMI Angola Brief*, vol. 1, no. 7, 2011 (coauthor: Ivar Kolstad)

O que faz um grupo de credito funcionar? Favoritismo dentro do grupo entre clientes de

microcredito, *CMI Angola Brief*, vol. 1, no. 8, 2011 (coauthor: Arne Wiig)

Tackling corruption in oil rich countries: The role of transparency, *U4 Brief* 3:2008 (coauthors:Ivar Kolstad and Aled Williams)

EITI - Et tomt beger?, *Dagens Næringsliv*, 17 October 2006 (coauthor: Ivar Kolstad)

### **Presentations by Arne Wiig at international conferences and seminars during the last two years 2017/18**

1. Most people are not economists: Citizen preferences for corporate taxation. Paper presented at the *7th International Workshop on Domestic Revenue Mobilization: "Taxation, inequality and social cohesion"*. German Development Institute/Deutsches Institut für Entwicklungspolitik (DIE), 13-14 November 2018, Bonn.
2. Most people are not economists: Citizen preferences for corporate taxation. Presented at the *13th Nordic Conference on Behavioural and Experimental Economics*, University of Southern Denmark, Odense, 28 September 2018.
3. Tax policy preferences, efficiency and inequality considerations. Experimental evidence from Tanzania. *European Consortium for Political Research (ECPR) Conference*, Hamburg, 23 August 2018.
4. Do citizen tax policy preferences reflect efficiency and inequality considerations? Experimental evidence from Tanzania. Paper presented at the panel "Preferences for redistribution: Experimental evidence", *Development Studies Association (DSA) Annual Conference*. Manchester, 28 June 2018.
5. How do voters respond to information on self-serving elite behaviour? Evidence from a randomized survey experiment in Tanzania, *EADI Nordic Conference*, Bergen, 22 August 2017. [www.eadi-nordic2017.org](http://www.eadi-nordic2017.org)
6. How do voters respond to information on elite behaviour? Evidence from a randomized survey experiment in Tanzania. Presented at the *WIDER Development Conference "Public Economics for Development"*, Maputo, 5-6 July 2017.
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