

#### Arne Wiig

Current position: Research Professor E-mail: arne.wiig@cmi.no

**Economist** 

Born: 1955 Phone:

Citizenship: Norwegian Address: CMI - Chr. Michelsen Institute

P.O.Box 6033

N-5892 Bergen, Norway

### Key Qualifications

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Wiig is an economist whose professional profile and research interests include: i) globalization including migration, climate change, multinational companies and corporate social responsibility; ii) poverty dynamics including diversification, vulnerability, job creation and entrepreneurship; and iii) political participation, including voting behaviour and political preferences. Wiig has considerable experience in the use of quantitative empirical methods including field and lab experiments.

Wiig has long lasting experience in capacity building in research institutions in developing countries, in particular through long term institutional collaboration agreements in Angola, Bangladesh, Namibia and Botswana. Wiig has published extensively on a range of topics within development economics.

Wiig has during the last three decades been involved in research and consultancies in Bangladesh, including several guest visits at Bangladesh Institute of Development studies, been a country advisor on Bangladesh issues to the Norwegian Agency of Development Cooperation and been the coordinator of a large institutional research programme on 'Poverty and Governance', between CMI and the Centre for Policy Dialogue in Bangladesh.

Wiig is currently a coordinator at CMI in a large capacity building programme in Angola. He is project leader of projects on CSR in the world oil industry, local impacts of diamond production in host communities and experimental analysis on information and accountability.

Wiig has conducted research and consultancies for a number of different national and international institutions, including the Norwegian Research Council, Norwegian Ministry of Foreign Affairs, Norwegian Ministry of Oil and Energy, The Namibian Ministry of Trade and Industry, Save the Children, NORAD, African Capacity Building Fund, Die Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) and the United Nations Industrial Development Organisation (UNIDO). Wiig was the head of an international trade group associated to formative research on SADC (FORPRISA) located at Botswana Institute for Development Policy Analysis (BIDPA).

# Education

**Dr. Oecon (PhD)** Norwegian School of Business and Business Administration. 1990-1995

Title of dissertation: "Marketing barriers facing developing countries. Essays on Product Differentiation, Discrimination and Brand Naming in the Market for Clothing"

Cand.Oecon. (MA) Institute of Economics, University of Oslo. 1979-1986

Postgraduate teacher training, National College for Teachers of Commerce, Hasle. 1981-1982

Cand.Mag. (BA) degree Faculty of Social Sciences, University of Oslo. 1975-1980

The following subjects are included: intermediate course in sociology and subsidiary courses in public law and statistics.

### Professional Experience

### BI Norwegian Business School. Department of Economics,

Adjunct Professor 06/2022-06/2024

#### **Chr Michelsen Institute**

Senior Researcher 1 (Full Professor) 05/2017-Research Director 01/2013-04/2017

#### Chr. Michelsen Institute

Senior Researcher 1 (full Professor) 09/2010-11/2013 Research Director 09/2009-09/2010 Senior Research Fellow 2006-2009 Research Director 2003-2006 Senior Researcher 1995-2003

# **University of Bergen**

Occasional lecturer and external examiner 1992-

# Namibian Economic Policy Research Unit (NEPRU), Namibia

Visiting fellow and research trainer. 1998-1999

#### Chr. Michelsen Institute

Research Fellow 1988-1995

# Norwegian Institute for Urban and Regional Research (NIBR), Oslo

Research assistant and researcher 1985-1987 Researcher. 1987. Research assistant. 1985-86.

# International Peace Research Institute (PRIO), Oslo

Conscientious Objector 1983-1984

# Akershus Fylkeskommune

Teacher 1979-1985

Full time high school teacher at Asker High School and Nesbru High School

# Language Skills

Speaking skills: Reading skills: Writing skills:

English excellent excellent excellent

German excellent excellent good

Portuguese basic basic basic

# Other Functions and Engagements

Referee: World Development, Food Policy, Forum for Development Studies, Journal of Development Studies, Social Science Research, American Political Science Review, Review for Environmental Science and Policy

Project Experience

Angola Enhancing the research environment in Angola through capacity development 1919-2024.

Coordinator CMI 2019 - 2024

Norwegian Ministry of Foreign Affair

BangladeshEthiopia Creating a political and social climate for climate change

Project member 2018 - 2021 Research Council of Norway

Bangladesh UD-Effects of terrorism and social unrest on the ready-made garments (RMG)

Project leader 2016 - 2017

Angola CEIC-CMI Angola Programme

Project leader economists 2015 - 2017 Ministry of Foreign Affairs, Norway

Angola Inequality in Angola

Project leader economists 2015 - 2017 Ministry of Foreign Affairs, Norway

Angola Diversification of the Angolan Economy- The role of industrial zones

Project member 2015 - 2017 Ministry of Foreign Affairs

Angola, Tanzania,

Zambia

Taxation, Institutions and Participation (TIP): The dynamics of capital flows from Africa

Project member 2014 - 2018 Research Council of Norway

Bangladesh Governance and Energy in Bangladesh: Role of FDI

Project leader 2012 - 2013

Norwegian Ministry of Foreign Affairs

Bangladesh **Democracy and corruption** 

Project member 2011 - 2013

Norwegian Ministry of Foreign Affairs

Angola **Poverty and entrepreneurship** 

Project member 2011 - 2014

Norwegian Ministry of Foreign Affairs

Angola Diversification of the Angolan economy

Project member 2011 - 2014

Norwegian Ministry of Foreign Affairs

Tanzania On the mechanics of microfinance

Project member 2011 - 2014 Research Council of Norway

Bangladesh Governance and FDI in Bangladesh: A global perspective

Project member 2011 - 2013

The Norwegian Ministry of Foreign Affairs

Bangladesh Bangladesh: Capacity building and sustainability

Project leader 2010 - 2013

Norwegian Ministry of Foreign Affair

Bangladesh: Inclusive growth and good governance

Project leader 2010 - 2013

The Norwegian Ministry of Foreign Affairs

Bangladesh, India Agricultural Trade with India: Implications for Food Security and Poverty in Bangladesh

Project leader 2010 - 2013

Norwegian Ministry of Foreign Affairs

Private sector development: The role of education and business training Bangladesh

Project leader 2010 - 2013

Norwegian Ministry of Foreign Affair

Bangladesh Bangladesh: Programme monitoring and coordination

Project member 2010 - 2013

Norwegian Ministry of Foreign Affair

Natural resources, corruption and trust

Project leader 2010

AUSAid, BTC, CIDA, DFID, GTZ, MinBuza, NORAD, SIDA

Entrepreneurship and human capital Malawi

Project leader 2008 - 2009

Norwegian Ministry of Foreign Affairs

Will Intra-Regional Trade Liberalization Within SADC Reduce Poverty? The Case of **SADC** 

Project leader 2008

NORAD

Angola, China **Comparative Corporate Strategies** 

Project leader 2008 - 2010

Norwegian Ministry of Foreign Affairs

Angola Micro credit for Sustainable Development in Angola

Project leader 2008 - 2010

NORAD

SADC Foreign direct investment and regional trade

Project leader 2007 - 2008

NORAD

China, Nepal, Brazil,

**CSR** challenges for Norwegian firms

Project member 2007 - 2008 Angola

Norwegian Ministry of Foreign Affairs

**SADC** How can Aid for Trade promote poverty reduction

Project leader 2007 - 2008

Norad

Mission Improbable - Does petroleum-related aid address corruption in resource-rich

countries?

Project member 2007 - 2008

**NORAD** 

Bangladesh Mid-term review - Bangladesh

Project leader 2007 - 2008

**NORAD** 

Angola Angola: Social Funds

Project member 2007 - 2008

Norad

**SADC** Foprisa: Review of trade facilitation

Project leader 2007

Norwegian Ministry of Foreign Affairs

The Political Economy of the Angolan Budget Process Angola

Project member 2007

The report focuses on how and to what extent the methods and processes for allocation of public

resources influences the actual allocation of resources.

Norwegian Ministry of Foreign Affairs

International

**Corruption in Natural Resource Management** 

Project member 2007 NORAD/DFID/SIDA

Trade and poverty

Project leader 2006 - 2007

**NORAD** 

**Petrad: Course in Petroleum Governance** 

Project leader 2006

Petrad

Norad (r): Revenue collection - Angola

Project member 2006

NORAD

Angola

Teaching material: Business Ethics, Public Sector Ethics and Natural Resources

Management

Project member 2006 - 2009

StatoilHydro

**SADC** 

**BIDPA:** Analysis of National Trade Policies

Project leader 2006

**NORAD** 

Trade policy and poverty: A review

Project leader 2005

Mechanisms and measures of poverty and trade policies.

**NORAD** 

AIP: Tilleggsfinansiering (oil sector)

Project leader 2005

**NORAD** 

Angola.

Social responsibility of oil companies: Angola

Project leader 2004 - 2005

NORAD

Bangladesh

**Bangladesh - country monitoring** 

Project leader 2003 - 2005

NORAD

Angola.

Social responsibility and strategies for internationalisation: The Angolan Case

Project leader 2003 - 2004

**NORAD** 

Bangladesh.

**Experience from Bangladesh with ethical trading** 

Project leader 2003

Norwegian Church Aid/ Ethical Trading Initiative

Sanitary and phytosanitary standards (SPS) and technical assistance

Project leader 2002

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NORAD

Norwegian imports from LDCs

Project leader 2001 - 2003

**NORAD** 

Market access for LDCs

Project member 2001 - 2002

The Norwegian Ministry of Foreign Affairs

WTO/GATS and economic development: Key to 'the new economy'?

Project leader 2000 - 2020 The research council, Norway

# Developing countries and the tourist industry

Project leader 2000 - 2020 Research Council of Norway

Ghana, Mozambique, Namibia, South Africa, Tanzania,

Africa, Tanzania, Uganda, Zambia, Zimbabwe WTO/GATS and economic development: key to 'the new economy'?

Project leader 2000 - 2004 Research Council of Norway

Namibia The small business baseline survey, Namibia

Project leader 1999 - 2020

GTZ

### Selected Publications

#### Citations

Google Scholar: 4534, h-index 20, i10-index 30

Web of Science: 1467 cititions, h-index 11

#### Journal articles

Wiig, A., Kolstad I., Landilige, L., Talleraas, C. (forthcoming), "Effects of information about irregular migration on transit community attitudes towards migrants" *World Development* 

Cohen N., Kolstad I., Ndalamba K., Wanda F., and Wiig A. (forhtcoming), "Information and accountability Experimental evidence from Angola". *The Extractive Industries and Society* 

Bezabih, M., Bezu, S., Getahun, T., Kolstad, I., Lujala, P., and Wiig, A. (2025), "Inter-group interaction and attitudes to migrants" Journal of Politics,87 (1) January

Kolstad, I., Karim, A., Lujala, P. and Wiig, A. (2023), "Expert adoption of composite indices: A randomized experiment on migrant resettlement decisions in Bangladesh", *Natural Hazards*, 119, 261-297

Wiig, A., Mahmud, M., Bezu, S., Kolstad, I., and Lujala, P. (2023), "Digging in? Migration preferences in communities affected by climate change – evidence from Bangladesh", Regional Environmental Change, 23, 96

Kolstad, I., Bezu, S., Lujala, P., Mahmud, M. and Wiig, A. (2023), "Does changing the narrative improve host community attitudes to climate migrants? Experimental evidence from Bangladesh", International Migration Review, 57, 1, 68-94

Kolstad, I., A. Wiig, and Fjeldstad O.H., (2021). "Citizens' preferences for taxation of internationally mobile corporations: Evidence from Tanzania." *Review of Development Economics* 25(2): 548-562.

Lujala, P., S. Bezu, Kolstad I., Mahmud M., and Wiig A. (2020). "How do host-migrant proximities shape attitudes toward internal climate migrants?" *Global Environmental Change-Human and Policy Dimensions* 65. 102156

Kolstad, I., Wiig, A., and Fjeldstad, O.H. (2020), "Does an economics education produce technocratic paternalists? Experimental evidence from Tanzania", *Journal of Development Studies 56, 8, 1508-1522* 

Kolstad, I. and Wiig, A. (2019), "Elite behaviour and citizen mobilization", European Journal of Political Research, 58, 2, 769-794

Kolstad, I. and Wiig, A. (2019), "How does information about elite tax evasion affect political participation: Experimental evidence from Tanzania", *Journal of Development Studies*, 55, 4, 509-526

Kolstad, I. and Wiig, A. (2018), "Diversification and democracy", International Political Science Review, 39, 4, 551-569

Kolstad, I., Pires, A. J. G. and Wiig, A. (2017), "Within-group heterogeneity and group dynamics: Analyzing exit of microcredit groups in Angola", *Oxford Development Studies*, 45, 3, 338-351

Kolstad, I. and Wiig, A. (2016), "Does democracy reduce corruption?", Democratization, 23, 7, 1198-1215

Kolstad, I. and Wiig, A. (2016), "Education and electoral participation: Reported versus actual voting behaviour", *Applied Economics Letters*, 23, 13, 908-911

Kolstad, I. and Wiig, A. (2015), "Education and entrepreneurial success", Small Business Economics, 44, 4, 783-796

Kolstad, I., Wiig, A. and Moazzem, K. G., (2014), "Returns to education among entrepreneurs in Bangladesh", *Journal of Asian Economics*, 34, 54-65

Kolstad, I. and Wiig, A. (2013), "Digging in the dirt? Extractive industry FDI and corruption", *Economics of Governance*, 14, 4, 369-383

Kolstad, I. and Wiig, A. (2013), "Is it both what you know and who you know? Human capital, social capital and entrepreneurial success", *Journal of International Development 25, 5, 626–639* 

Kolstad, I. and Wiig, A. (2013), "Does an educated mind take the broader view? A field experiment on in-group favouritism among microcredit clients", Journal of Socio-Economics, 45,, 10-17

Kolstad, I. and Wiig, A. (2012), "Testing The Pearl Hypothesis: Natural resources and trust", *Resources Policy*, 37, 3, 358–367

Wiig, A. and Kolstad, I. (2012), "If diversification is good, why don't countries diversify more? The political economy of diversification in resource rich countries", *Energy Policy*, 40, 1, 196–203

Kolstad, I. and Wiig, A. (2012), "What determines Chinese outward FDI?", Journal of World Business, 47, 1, 26-34

Kolstad, I. and Wiig, A. (2011), "Better the devil you know? Chinese foreign direct investment in Africa", *Journal of African Business*, 12, 1,31-50

Kolstad, I. and Wiig, A. (2010), "Transparency in oil—rich countries and the importance of democracy", *Exploration & Production : The Oil & Gas Review*, 8, 2

Wiig, A. and Kolstad, I. (2010), "Multinational corporations and host country institutions: A case study of CSR activities in Angola", *International Business Review*, 19, 2, 178–190

Kolstad, I. and Wiig, A. (2009), "It's the rents, stupid! The political economy of the resource curse", *Energy Policy*, 37, 12, 5317–5325

Kolstad, I. and Wiig, A. (2009), "Is transparency the key to reducing corruption in resource rich countries?", *World Development*, 37, 3, 521–532

Kolstad, I., Wiig, A. and Williams, A. (2009), "Mission improbable: Does petroleum-related aid address the resource curse?", *Energy Policy*, 37, 3, 954–965

Wiig, A. (2003), "Developing countries and the tourist industry in the internet age: the case of Namibia." *Forum for Development Studies*, vol 30, 1, 59-89

Hagen, R. J., Mæstad O., and Wiig A. (2003), "Assessing the economic gains of free market access for the least developed countries." *Nordic Journal of Political Economy*, 29, 3-24.

Wiig, A. and Kolstad, I. (2005), "Lowering barriers to agricultural exports through technical assistance", *Food Policy*, 30, 185–204

# Book chapters or edited books

Micro effects of natural resources: Insights from a survey of Angolan microcredit clients", 2015, Grant, A., Compaoré, W. R. N. and Mitchell, M. (eds.), *New Approaches to the Governance of Natural Resources: Insights from Africa*, New York: Palgrave Macmillan, 96-112 (in cooperation with Cain, A., and Kolstad, I.).

Assigned corporate social responsibility in a rentier state: The case of Angola, 2012, in Rustad, S. C. A. and Lujala, P. (eds.), Building peace or spoiling the future: Managing high value resources in post—conflict countries, Earthscan, United Nations Environment Programme, 147-154, (in cooperation with Ivar Kolstad).

Entrepreneurship and human capital: The Malawi case, in Harvey, C. (ed), 2010. Proceedings of the 2009 Foprisa annual conference. Gabarone: Lightbooks, 115-126, (in cooperation with Ivar Kolstad).

International Initiatives to Address the Resource Curse:High on Rhetoric, Low on Relevance?", 2010, in Overton, G. T. (ed.), *Foreign Policy in an Interconnected World*, New York: Nova Science Publishers ((in cooperation with Ivar Kolstad).

Chinese investment in SADC: a global perspective, in Kaunda, J. M. and Zizhou, F. (eds.), 2009. Furthering Southern African integration: Proceedings of the 2008 Foprisa annual conference, Gaborone: Lightbooks 185-196 (in cooperation with Ivar Kolstad).

Does aid for trade to SADC countries facilitate poverty reduction?, in Kaunda, J. M. and Zizhou, F. (eds.), 2009. Furthering Southern African integration: Proceedings of the 2008 Foprisa annual conference, Gaborone: Lightbooks, 197-216.

Will intra-regional trade liberalisation within SADC reduce poverty? The case of Malawi. In Cawthra, G. and Kaunda J.M.(eda), 2008. *Towards political and economic integration in Southern Africa: Proceeding of the 2007 FORPRISA annual Conferance, Gaborone: Lightbooks, 203-230,* (in cooperation with T, Seleka).

Trade Liberalisation and Poverty: Challenges for SADC. 2007. In Kaunda, J.M. Proceedings of the 2006 FORPRISA's

annual conference, Gaborone: Lightbooks, 167-184, (in cooperation with Line Tøndel).

Supply Chain Management in the Offshore Oil Industry: The Angolan and Norwegian Cases Compared. 2006. "The Changing World of Oil: An Analysis of Corporate Change and Adaptation", Davis Jerome (ed), London Ashgate, pp 67-89.

Duty free imports on products from LDCs do not lead to increased imports (in Norwegian and in co-operation with Ottar Mæstad). 2003. In Kristin Alnæs et al.: For en neve dollar - Handel med Afrikas framtid, Oslo:Solidaritet forlag/Fellesrådet for Afrika, 57-70

Trade policy, poverty and inequality in Namibia. 2001. In Wilson F.; N. Kanji and E. Braathen. *Poverty reduction: what role for the state in today's globalized economy?* London Zed Books, 164-195 (in cooperation with Dirk Hansohm and Klaus Schade).

Trade barriers and developing countries (in Norwegian). Published in *Fordeling og Vekst* (ed. R. Hagen et. al.). Fagbokforlaget, 1998 (in co-operation with Ottar Mæstad).

*The Economics of Private Charity* (in Norwegian). Published in T. Tvedt "En studie av frivillige organisasjoner i norsk bistand". Centre for Development Studies, University of Bergen, 1993.

Non-tariff barriers to trade and development. 1988. In Nordbye O.D.K., *Bangladesh faces the future*, Dhaka, University Press Limited, 139-166

#### Invited resubmission

Naiole Cohen, Ivar Kolstad, Ken Ndalamba, Fernandes Wanda, and Arne Wiig, Information and accountability - Experimental evidence from Angola (2025)

Kandilige, L., Kolstad, I., Talleraas, C. and Wiig, A. (2024), "Effects of information about irregular migration on transit community attitudes towards migrants"

Kolstad, I. and Wiig, A. (2024), "Emerging market partners and environmental responsibility in the petroleum industry"

Kolstad, I. and Wiig, A. (2024), "How does exposure to EITI member countries affect extractive industry conduct?"

#### Other

Has recent political unrest affected garment exports from Bangladesh? Bergen: Chr. Michelsen Institute (CMI Report R 2018:02) 21 p.

How do voters respond to information on self-serving elite behaviour? Evidence from a randomized survey experiment in Tanzania", WIDER Working Paper 11/2018, Helsinki: UNU-WIDER (in cooperation with Ivar Kolstad)

How do voters respond to information on self-serving elite behaviour? Evidence from a randomized survey experiment in Tanzania", CMI working paper 2016:9, Bergen: Chr. Michelsen Institute ((in cooperation with Ivar Kolstad)

Education and electoral participation: Reported versus actual voting behaviour", CMI working paper 2015:9, Bergen: Chr. Michelsen Institute (in cooperation with Ivar Kolstad)

Within-group heterogeneity and group dynamics: Analyzing exit of microcredit groups in Angola", Working Paper No 03/15, Bergen: Centre for Applied Research at NHH (in cooperation with Ivar Kolstad and Armindo Pires)

Diversification, income, and democracy: A descriptive overview", Lucere – Revista Académica da UCAN, September 2014 Luanda: Universidade Católica de Angola (in cooperation with I. Kolstad)

Does democracy reduce corruption? 2011. CMI working paper WP 2011:4 (in cooperation with I, Kolstad)

Compendium of natural resource management. 2010. Universidade Católica de Angola (UCAN) and Chr. Michelsen Institute (in cooperation with Line Tøndel and Vicente Pinto de Andrade, CEIC).

Introduction to the compendium of Natural Resource Management. 2010. In Wiig, A; Tøndel L. and V. de Andrade. Compendium of natural resource management. Universidade Católica de Angola (UCAN) and Chr. Michelsen Institute (in cooperation with Line Tøndel).

Uma introdução à ética de negócio", 2007. In Kolstad, I., Wiig, A., e de Andrade, V. P. (Eds.): Ética de negócio - Compêndio para ser usado no ensino da ética de negócio na Universidade Católica de Angola (UCAN). Bergen: Chr. Michelsen Institute pp. 5-10

Ética de negócio - Compêndio para ser usado no ensino da ética de negócio na Universidade Católica de Angola (UCAN), 2007. in Kolstad, I., Wiig, A. e de Andrade, V. P. (Eds.) Bergen: Chr: Michelsen Institute, 379 p

Political economy models of the resource curse: Implications for policy and research, 2009. Occasional paper no. 40, Johannesburg: South African Institute of International Affairs (in cooperation with Ivar Kolstad.

How theory meets practice. Political economy models of the resource curse and current donor initiatives (in cooperation with Ivar Kolstad). Paper presented at the African Economic Research Consortium 20th Anniversary Conference on Natural Resource Management and Climate Change in Sub-Saharan Africa, 15–17 September 2008, Nairobi.

Education, health and entrepreneurship. Mimeo at CMI of November 2009 (in cooperation with I. Kolstad)

Aid for trade: A misdirected initiative? Bergen: Chr. Michelsen Institute (CMI Working Paper WP 2009:4).

What determines Chinese outward FDI, Bergen: Chr. Michelsen Institute (CMI Working Paper WP 2009: 3; in cooperation with Ivar Kolstad)

Political economy models of the resource curse: Implications for policy and research, Bergen: Chr. Michelsen Institute (CMI Working Paper WP 2008: 6, in cooperation with Ivar Kolstad)

Mission improbable. Does petroleum related aid address corruption in resource-rich countries? U4 Issue Paper 3/2008, Bergen: Chr. Michelsen Institute: 30p. (In cooperation with I. Kolstad and Aled Williams)

How to make good things better? CSR activities among Norwegian firms operating in developing countries? (in Norwegian). Bergen: Chr. Michelsen Institute (CMI Report R 2008:4), (in cooperation with I. Kolstad and H. Larsen).

Social Funds in Angola – Channels, Amounts and Impact. Chr. Michelsen Institute (CMI Working Paper WP 2008: 8, 24), (in cooperation with I. Amundsen).

*Trade liberalisation and poverty reduction in SADC*, Background paper to the SADC international conferance on poverty and development. 18-20 April 2008, Mauritius: 18 p.

Mid-Term Review of the Country Programme (MoU: 2003:2008) between Norway and Bangladesh, CMI Report R 2008:3, Bergen: Chr. Michelsen Institute (in cooperation with Jerve, A. J. and Ghusznavi, F)

Will international trade reduce poverty? A bacground note to Norad, CMI Report R 2007: 16. Bergen: Chr. Michelsen Institute. 36 p. (In cooperation with L. Tøndel and E. Villanger).

Transparency in oil rich economies, U4 issue 2:2007, Bergen: Chr.Michelsen Institute (in cooperation with Ivar Kolstad).

Budget, State and People. Budget Process, Civil Society and Transparency in Angola. 2007. (CMI Report, R 2007:7, 87 p). (in cooperation with Jan Isaksen and Inge Amundsen).

Corporate social responsibility in the Angolan oil industry. 2005. Bergen. Chr Michelsen Institute (CMI Working paper WP 2005:8).

Should development aid be pegged to the oil price? 2005. Development Today (in cooperation with Ivar Kolstad)

Risk and disintermediation in tourism, 2004. Chr. Michelsen Institute (CMI Working Paper WP 2004: 6) 19 p.

Balance of payments support to Bangladesh (in Norwegian). Bergen: Chr. Michelsen Institute (CMI Report, R 2002:3, 30 pp.).

*Promotion of imports from our cooperating partners*. Who knows what and how? (in Norwegian). Bergen: Chr. Michelsen Institute (CMI Report, R 2002:4, 84pp, in cooperation with Mæstad O., Milford A., and Skare Ø.).

Economic impacts on the least developed countries of the elimination of import tariffs on their products, 2001, 88 pp. Oslo, Royal Norwegian Ministry of Foreign Affairs (Evaluation Report 2/2001,

http://odin.dep.no/archive/udvedlegg/01/02/2073 004.pdf, in cooperation with Rune Jansen Hagen and Ottar Mæstad).

A review of development trends in the energy sector of Bangladesh. Bergen: Chr. Michelsen Institute (CMI Report R2001:3, in cooperation with K. A. S. Murshid).

Bangladesh: Severe poverty and a well functioning economy? Bergen: Chr. Michelsen Institute (CMI Report, R 2000: 8).

The small business baseline survey. 1999. Republic of Namibia, Ministry of Trade and Industry. Vol 2. Erongo and Otjozondjupa.

Repayment of old loans through new loans. Is cross-financing a problem for the Grameen Bank? Bergen, Chr. Michelsen Institute (Report R 1997:5) (in cooperation with K. Ask).

Microcredit programmes: Methods for solving dilemmas of credit expansion. Bergen: Chr. Michelsen Institute (Working Paper W 1997:13).

Strategic trade policy and economic development (in Norwegian). Bergen: Chr. Michelsen Institute (Working Paper 12:1997)

Trade and Labour Standards (in Norwegian). Bergen, Chr. Michelsen Institute (Report R 1996:5).

Marketing barriers facing developing countries. Essays on product differentiation, discrimination and brand naming in the

*market for clothing*. A dissertation submitted for the degree of dr.oecon. Norwegian School of Economics and Business Administration, January 1995.

A desk study on commodity assistance and import support in Bangladesh as supported by the Norwegian country programme. Report to NORAD, September 1991

Product differentiation and quality choice (in Norwegian). Bergen: Chr. Michelsen Institute (DERAP Working Paper D 1990:9).

Exports of garments from Bangladesh. Information failure and quality trap (in Norwegian). Bergen: Chr. Michelsen Institute (DERAP Working Paper D 1990:8).

*Income and consumption in the regional model REGION* (in Norwegian). Background report on the revision of the economic model of the Norwegian Central Bureau of Statistics. NIBR-rapport 1987:2

Regional and structural imbalances in employment ((in Norwegian), Regionale Trender no. 1, NIBR, 1987

### Some popularized publications and articles

For lite klimamigrasjon. Adressavisen. Midtnorsk debatt 23.4 2022.

https://www.midtnorskdebatt.no/meninger/i/a79LP4/ikke-rettferdig-at-andre-ma-flytte-fordi-vi-fortsetter-a-pumpe-opp-olje.

Making money in Angola is about connections, not hard work, CMI Brief, vol. 16, no. 12, 2017 (coauthors: Kolstad, I. and Chivunda, V.)

The election campaign is too narrow, BT 22 August 1917 (in Norwegian, coauthors Bendixsen S., Erlend Eidsvik, Håvard Haarstad)

Secrecy is just a symptom. Aftenposten 8.4 2016 (in Norwegian coauthor: I. Kolstad)

Trade and aid are complementary, Bistandsaktuelt April 2015 (in Norwegian)

The challenging dynamics of microcredit in Angola, CMI Brief, vol. 14, no. 6, 2015 (coauthor: I. Kolstad)

Diversification of the Angolan economy, CMI Insight, No. 6, September 2014 (coauthors: da Rocha, A., Santos, R., Bonfim, L., Paulo, F. M., and Kolstad, I.)

Expanding foreign investment in the energy sector - Challenges and risks for Bangladesh, *CMI Brief*, vol. 13, no. 4, 2014 (coauthor: Ivar Kolstad)

One man, one bribe? The effect of democracy on corruption, CMI Brief, vol. 13, no. 3, 2014 (coauthor: Ivar Kolstad)

Does diversification improve institutions in resource rich countries?, CMI Angola Brief, vol. 2, no. 5, 2012 (coauthor: Ivar Kolstad)

Opinion: Is oil-rich Angola a development success?, CNN, August 30 2012, http://edition.cnn.com/2012/08/30/opinion/opinion-angola-development-elections/index.html (coauthor: Ivar Kolstad)

What makes a credit group tick? In-group favouritism among microcredit clients, *CMI Angola Brief*, vol. 1, no. 7, 2011 (coauthor: Ivar Kolstad)

O que faz um grupo de credito funcionar? Favoritismo dentro do grupo entre clientes de microcredito, *CMI Angola Brief*, vol. 1, no. 8, 2011 (coauthor: Arne Wiig)

Tackling corruption in oil rich countries: The role of transparency, *U4 Brief* 3:2008 (coauthors:Ivar Kolstad and Aled Williams)

EITI - Et tomt beger?, Dagens Næringsliv, 17 October 2006 (coauthor: Ivar Kolstad)

#### Selected presentations by Arne Wiig at international conferences and seminars recent years

- 1. Most people are not economists: Citizen preferences for corporate taxation. Paper presented at the 7 th International Workshop on Domestic Revenue Mobilization: "Taxation, inequality and social cohesion". German Development Institute/Deutsches Institut für Entwicklungspolitik (DIE), 13-14 November 2018, Bonn.
- 2. Most people are not economists: Citizen preferences for corporate taxation. Presented at the *13th Nordic Conference* on Behavioural and Experimental Economics, University of Southern Denmark, Odense, 28 September 2018.
- 3. Tax policy preferences, efficiency and inequality considerations. Experimental evidence from Tanzania. *European Consortium for Political Research (ECPR) Conference*, Hamburg, 23August 2018.
- 4. Do citizen tax policy preferences reflect efficiency and inequality considerations? Experimental evidence from Tanzania. Paper presented at the panel "Preferences for redistribution: Experimental evidence", *Development Studies Association (DSA) Annual Conference*. Manchester, 28 June 2018.
- 5. How do voters respond to information on self-serving elite behaviour? Evidence from a randomized survey experiment in Tanzania, *EADI Nordic Conference*, Bergen, 22 August 2017. www.eadi-nordic2017.org

- 6. How do voters respond to information on elite behaviour? Evidence from a randomized survey experiment in Tanzania. Presented at the WIDER Development Conference "Public Economics for Development", Maputo, 5-6 July 2017
- 7. How do voters respond to information on elite behaviour? Evidence from a randomized survey experiment in Tanzania. Presented at the conference *The political economy of democracy and dictatorship* (PEDD). Münster, Germany, 22-24 February 2017.
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