

Ingrid Hoem Sjursen

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PERSONAL DATA

CITIZENSHIP: Norwegian
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RESEARCH INTERESTS

Behavioral Economics, Development Economics, Experimental Economics, Global Health, Political Economy, Public Economics, Taxation

WORK EXPERIENCE

MARCH 2021	Senior Researcher Chr. Michelsen Institute
AUGUST 2020	Postdoctoral Researcher Chr. Michelsen Institute
JULY 2019 - JUNE 2020	Postdoctoral Researcher in Development Economics Stockholm School of Economics
SEPTEMBER 2017 - JULY 2020	Postdoctoral Researcher in Tax and Behavioral Economics Centre for Applied Research at NHH (SNF) Norwegian Centre for Taxation (NoCeT), FAIR - The Choice Lab
MAY 2012 - AUGUST 2013	Research Assistant Chr. Michelsen Institute (CMI)

EDUCATION

AUGUST 2013 - AUGUST 2017	PhD Candidate in Economics Norwegian School of Economics (NHH) Department of Economics Thesis: Essays on Behavioral Development Economics, defended 5. June 2018 Main Supervisor: Prof. Bertil Tungodden Evaluation: Assoc. Prof. T. Harding , Prof. H. Mehlum , Prof. P. Martinsson
SEPTEMBER 2015 - JANUARY 2016	Visiting Scholar Columbia University, New York Host: Assoc. Prof. Jonas Hjort
AUGUST 2007 - DECEMBER 2011	Master of Philosophy in Economics (professional studies) University of Bergen Master Thesis: Determinants of Child Mortality in Angola Thesis Supervisor: Prof. Gaute Torsvik

PUBLISHED PAPERS

[Understanding Inequality Within Households](#) with Ingvild Almås and Charlotte Ringdal in Zimmerman, K.F. (eds). [Handbook of Labor, Human Resources and Population Economics](#), Springer Cham. 2022.

[Understanding the Resource Curse: A Large-Scale Experiment on Corruption in Tanzania](#) with Alexander W. Cappelen, Odd-Helge Fjeldstad, Donald Mmari and Bertil Tungodden. *Journal of Economic Behavior & Organization*, 183, pp. 129-157, 2021

[Household Bargaining and Spending on Children: Experimental Evidence from Tanzania.](#) With Charlotte Ringdal. *Economica*, 2020.

[The Customer is King: Evidence on VAT Compliance in Tanzania.](#) With Odd-Helge Fjeldstad, Ephraim Mdee, Cecilia Kagoma and Vincent Somville. *World Development*, 128, 2020.

[Investeringer i barns utdanning: Bryr kvinner seg mer enn menn?](#) With Charlotte Ringdal. *Magma - Norwegian Journal for Economics and Management*, 6/2019.

[To Pay or Not to Pay? Citizens Attitudes Towards Taxation in Kenya, Tanzania, Uganda and South Africa.](#) With Merima Ali and Odd-Helge Fjeldstad. *World Development*, 64, pp. 828-842, 2014.

WORKING PAPERS

[Accountability and Taxation: Experimental Evidence.](#)

[People's Views of Taxation in Africa: A Review of Research on Determinants of Tax compliance.](#) With Odd-Helge Fjeldstad and Colette Schulz-Herzenberg. *CMI Working Paper*, 2012

GRANTS

[Tax compliance in Tanzania: The role of Trust and Norms.](#) *The Research Council of Norway.* With Morten Bøås, Nadja Dwenger, Odd-Helge Fjeldstad, Lucas Katera and Vincent Somville.

[Successful Advances in Fiscal ARchitecture \(SAFARI\): Evidence from a new tax in Zanzibar.](#) *The Research Council of Norway. Co Principal Investigator.* With Adrien Dautheville, Nadja Dwenger, Odd-Helge Fjeldstad, Lucas Katera, and Vincent Somville.

[Embezzlement and taxation: Experimental evidence.](#) *FAIR Research Grant.* With Louis Putterman and Jean-Robert Tyran.

[Public services, security and the legacy of pre-colonial states in Uganda.](#) *The Research Council of Norway.* With Odd-Helge Fjeldstad, Merima Ali, Godfrey Asiimwe, and Anne Mette Kjær.

[Tax Compliance, VAT Revenues and Business Development in Tanzania](#). *The Research Council of Norway*. With Odd-Helge Fjeldstad, Lucie Gadenne, Osama Moeed Nawab, Vincent Somville, Jonathan Weigel and Tanzania Revenue Authority.

ACADEMIC PRESENTATIONS

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|------|---|
| 2021 | <p><i>Invited session</i>, Meeting of the Norwegian Association for Economists 2021, University of Bergen, Norway</p> |
| 2019 | <p>University of Gothenburg, Sweden
 Nordic Africa Institute, University of Uppsala, Sweden
 Chr. Michelsen Institute, Bergen, Norway
 SNF, Bergen, Norway
 2019 Conference, CSAE, University of Oxford, UK
 ICTD 7th annual meeting, Kigali, Rwanda
 Kick off Meeting for NORGLOBAL2, NORAD & NRC, Oslo, Norway</p> |
| 2018 | <p>Lab Experiments in Economics, NHH, Bergen
 EEA Annual Congress, University of Cologne, Germany
 Women in Economics Mentoring Retreat, University of Cologne, Germany
 FAIR Development Workshop, NHH, Norway
 Workshop on Endogenous Institutions in Social Dilemmas, University of Copenhagen, Denmark
 Tax Day, Max Planck Institute for Tax Law and Public Finance, Germany
 Annual Meeting of the Norwegian Association for Economists, NHH, Norway
 SNF lunch seminar, Centre for Applied Research at NHH, Norway</p> |
| 2017 | <p>10th Norwegian-German Seminar on Public Economics, CESifo, Germany
 SNF lunch seminar, Centre for Applied Research at NHH, Norway
 68°North Conference, FAIR - The Choice Lab, Norway
 Bergen Summer Research School (invited plenary lecture), UoB, Norway
 Nordic Conference 2017, EADI, Bergen, Norway
 Bergen Seminar in Development Economies, CMI, Bergen, Norway
 2017 Conference, CSAE, University of Oxford, UK
 Spring School in Behavioral Economics, Rady School of Management, UCSD, USA</p> |
| 2016 | <p>Gender and Development Project Workshop, UNU WIDER, Finland
 TrAcRevenues Workshop, NTNU, Norway
 2016 Annual Conference of the DSA, University of Oxford, UK
 Nordic Conference in Development Economics, University of Oslo, Norway
 REPOA Annual Research Workshop, REPOA, Tanzania
 2016 Conference, CSAE, University of Oxford, UK</p> |
| 2015 | <p>1st Annual Congress of ATRN, African Tax Research Network, South Africa
 Bergen Seminar in Development Economies, CMI, Norway
 The Choice Lab Extended Lunch Seminar, The Choice Lab, Norway</p> |
| 2014 | <p>2014 Annual Meeting, ICTD, Tanzania
 Meeting with Royal Norwegian Embassy in Dar Es Salaam, Tanzania
 Bi-annual regional meeting, Tanzania Revenue Authority, Tanzania</p> |

2012 | 2012 Annual Meeting, ICTD, South Africa
2012 Conference, CSAE, University of Oxford, UK

TEACHING

2020, 2021 | **Guest lectures on lab experiments in development economics**
Development economics for master students, taught by Martina Björkman Nyqvist, Stockholm School of Economics.

2020, 2021 | **Guest lecture on Taxation**
Development economics for master students, taught by Vincent Somville, Norwegian School of Economics.

2017 - 2018 | **Plenary lectures: Understanding behavior to understand development**
Bergen Summer Research School, organized by Norwegian School of Economics and University of Bergen.

2013 - 2017 | **Teaching assistant**
Various courses on competition analysis and crashes and crisis, Norwegian School of Economics.

2010 | **Teaching assistant**
Development economics and global development, University of Bergen.

MISCELLANEOUS

Referee for | Journal of African Economies, Journal of Contemporary Criminal Justice, Journal of Development Economics, Journal of Economic Behavior & Organization, Journal of Behavioral and Experimental Economics, Journal of Modern African Studies, Journal of Public Economics, Journal of Public Finance and Public Choice, International Centre for Tax and Development Working paper series, Magma, ODI briefing note, Scandinavian Journal of Economics, Social Choice and Welfare, U4 help-desk, World Development

Languages | Norwegian (mother-tongue), English (full professional proficiency)

Member of | The Rafto Prize Committee (2019 - 2021, deputy chair 2022 -)
Early Career Network of Female Behavioral Development Economists (2019 -)
ICTD Resource Allocation Group (2019 -)

Affiliations | FAIR Centre of Excellence at NHH
Mistra Center for Sustainable Markets (Misum) at SSE

Organizer | Tax for Development Webinar series (with Odd-Helge Fjeldstad, 2020 -)
Cross-disciplinary Seminar Series (with Anwesha Dutta, 2021 -)
Workshop on Household Decision-making (with Ingvild Almås, Martina Björkman Nyqvist, and Charlotte Ringdal, 2021)